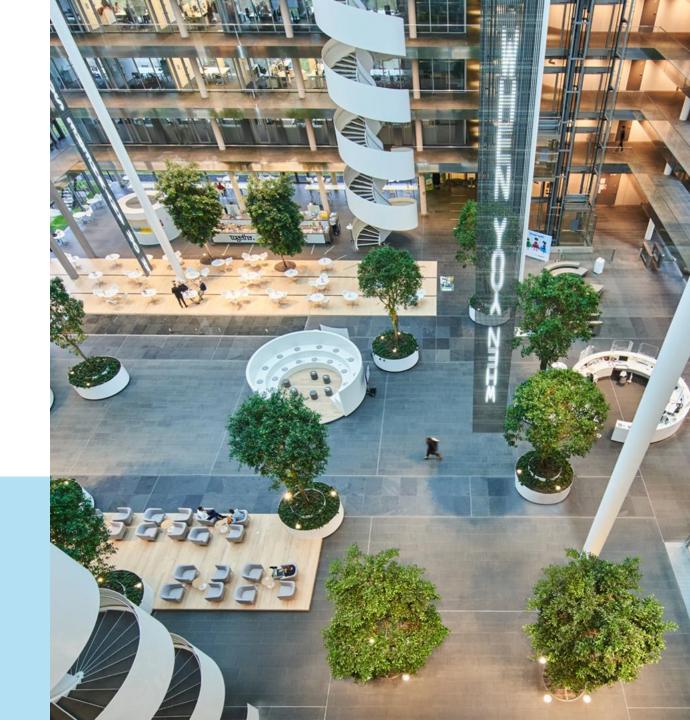


# Talanx: Sustainable profitability

J.P. Morgan European Financials Conference London, 21 November 2025

Torsten Leue CEO



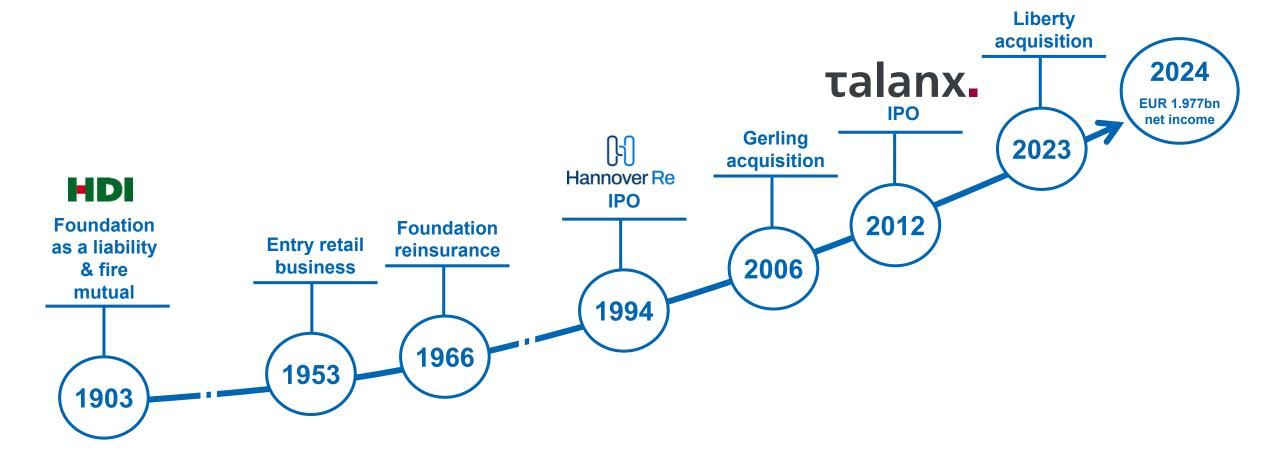


# **Agenda**

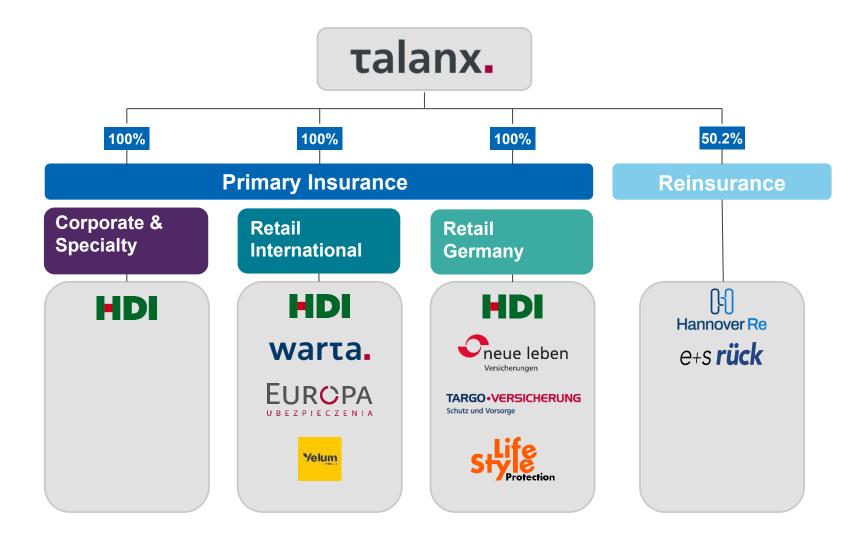
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# Talanx brings a history of 120 years to the table ...



## ... and operates a multi-brand insurance business with 4 segments





## A well-balanced business with a low risk profile ...

#### **Underwriting**

**Solvency** 

**Ratings** 

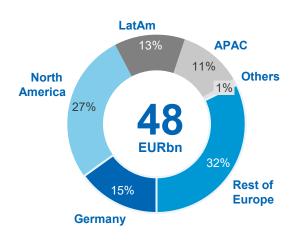
Insurance revenue, 2024, in EURbn

Investment portfolio as of 30 September 2025, in EURbn

**Investments** 

Solvency 2 CAR for HDI Group as of 30 September 20251

Insurer financial strength rating (Talanx Primary Group)









**S&P Global** Ratings





**Strong** diversification

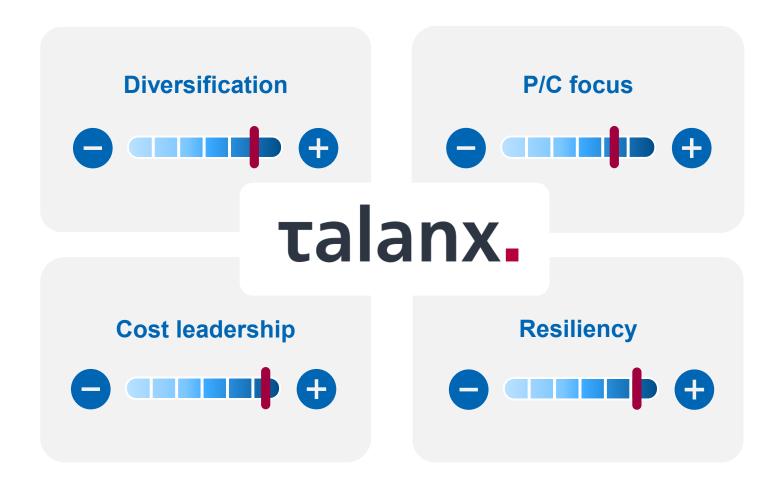
Low investment risk

Solid capitalisation

**Strong** ratings

<sup>1</sup> Solvency 2 ratio of HDI Group as the regulated entity. After full deduction of the expected dividend for financial year 2025 to be paid in 2026 and calculated according to internal model; regulatory S2 ratios based on Article 230 (2) of Directive 2009/138/EC were 220% per 30 September 2025

## ... and distinct business model



Note: All numbers relate to 9M2025 unless otherwise stated | 1 Net income contribution of segments with cost advantage 2024 | 2 Resiliency embedded in best estimate for P/C net claims reserves, as of 31 December 2024

## **Diversification at work**

#### **Primary Insurance contribution to group**

#### Net income split well diversified



Note: Primary Insurance is the sum of Corporate & Specialty, Retail International and Retail Germany; percentages are calculated in percent of Group net income adjusted for Group Operations and Consolidation



# Primary Insurance: Diversified and focused P&C player

#### **Diversified – Segments**

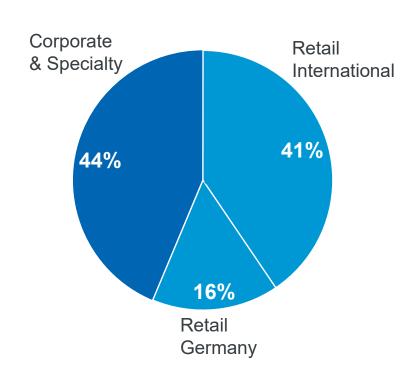
2024, insurance revenue in %

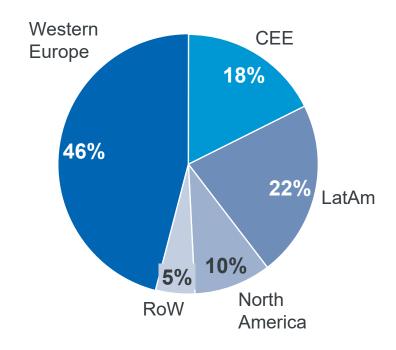
#### **Diversified - Regions**

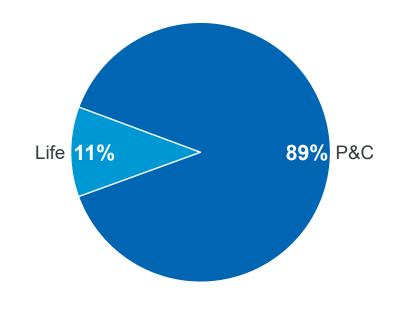
2024, insurance revenue in %

#### Focused - P&C player

2024, insurance revenue in %







Note: Numbers may not add up due to rounding differences. Primary Insurance is the sum of Corporate & Specialty, Retail International and Retail Germany



# **Cost leadership in most segments**

#### **Cost benchmarking**



Definitions: Corporate & Specialty: Total expense ratio given that peers do not report split into acquisition and admin expenses. Retail International Poland reflects Warta only. Brazil excludes Liberty | Corporate & Specialty peers: Allianz (AGCS), AXA XL, Zurich (Commercial), QBE. Hannover Re peers: Munich Re (only reinsurance), Swiss Re (only reinsurance), Everest Re (only P&C), RGA (only L&H) and SCOR. Retail International peers: Poland: PZU, Uniqa, Allianz, Munich Re, VIG. - Türkiye: AK Sigorta, Anadolu Sigorta, Allianz, Sompo. - Brazil: Mapfre, Allianz. Tokio Marine Seguradora, Bradesco Seguros, Porto Seguro. - Chile: Mapfre, AXA, GNP, CHUBB, Seguros Atlas, Qualitas.



# Resiliency embedded in best estimate for P/C net claims reserves<sup>1</sup>

#### **Primary Insurance**<sup>1</sup>

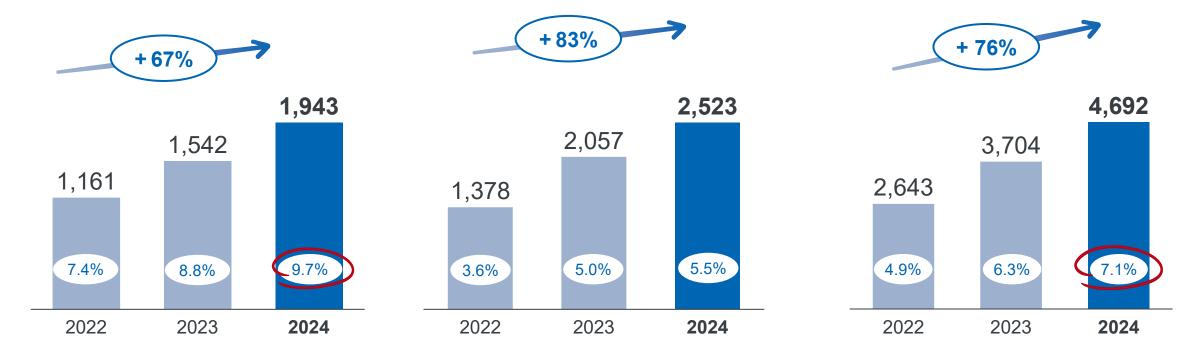
Reinsurance

Group<sup>3</sup>

Resiliency embedded in best estimate<sup>2</sup>, as of year end in EURm



= in % of total P/C reserves, without consideration of discounting



<sup>1</sup> Resiliency embedded in best estimate defined as the difference between booked P/C net reserves before taxes and minorities (based on Talanx' own best estimates) and WTW analysis, without consideration of discounting. WTW calculation based on data provided by Talanx. 2023 and 2024 figures are based on IFRS 17 without considering discounting to enable comparability with IFRS 4 figures of previous years. Further details on the WTW review can be found on page 33 | 2 "Primary Insurance" is the sum of Corporate & Specialty, Retail International and Retail Germany, excluding Talanx AG | 3 "Group" is the sum of Hannover Re, Talanx Primary Group, and Talanx AG (not consolidated)



# **Agenda**

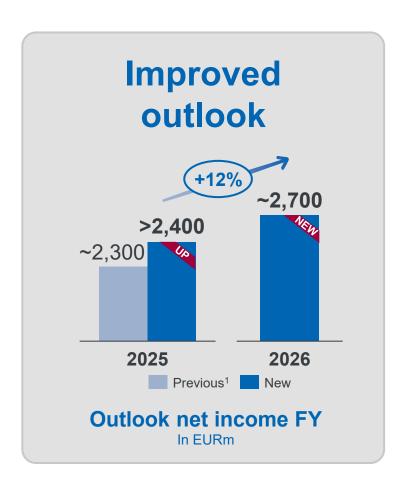
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## Ongoing earnings growth







Note: Targets are subject to large losses staying within their respective annual large-loss budgets (EUR 2.8bn in 2025) as well as no occurrence of major turmoil on currency and/or capital markets 1 EUR 2,100m initial outlook for FY 2025 as of 14 November 2024



# Bottom-line growth based on strong underwriting

#### Insurance revenue

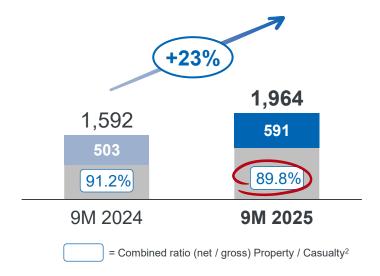
#### **Group net income**

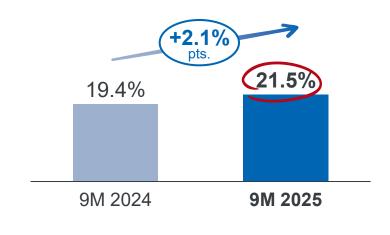
#### **Return on equity**

in EURm

in EURm







Currency-adjusted growth of 2.7% driven by Primary Insurance<sup>1</sup>

Improved technical result drives profitability

Technical profitability amplified by rising investment income

<sup>1</sup> Currency-adjusted Primary insurance growth 5.0% vs. Reinsurance 2.1%. Refinement in calculation of non-distinct investment components (NDIC) at Reinsurance translates into ~3% additional growth at Group level | 2 Combined ratio (net / gross): Insurance service expenses after reinsurance divided by insurance revenue before reinsurance



# Large losses with more than EUR 660m buffer ...

#### **Net large losses**



= in % of insurance revenue gross (P/C business only)

Note: Numbers may not add up due to rounding differences

1 Reflects underutilisation of budget in Primary Insurance (EUR 167m), Group Operations (EUR 38m) and in Reinsurance (EUR 459m)

Larges losses EUR 664m below booked budget

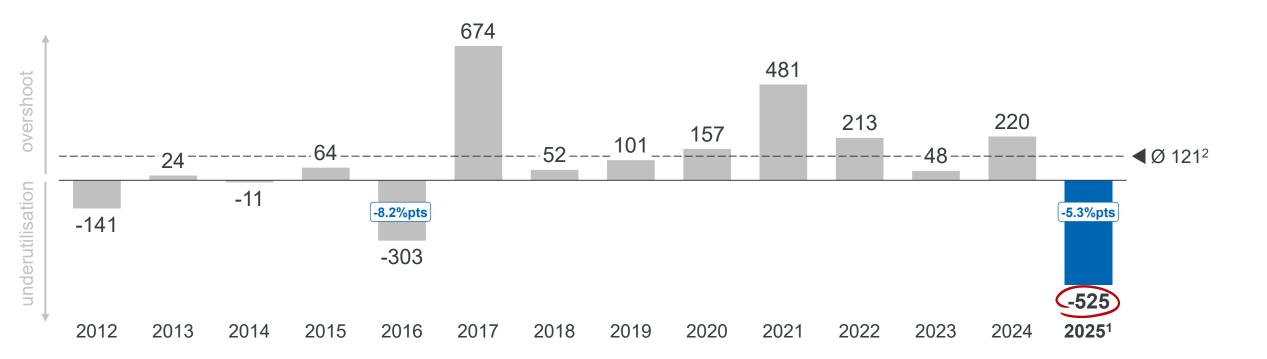
Combined ratio effect of large-loss budget booked vs. incurred 2.2%pts.



# ... driven by exceptionally low large losses in Q3

#### Q3 delta incurred large losses vs. budget

in EURm

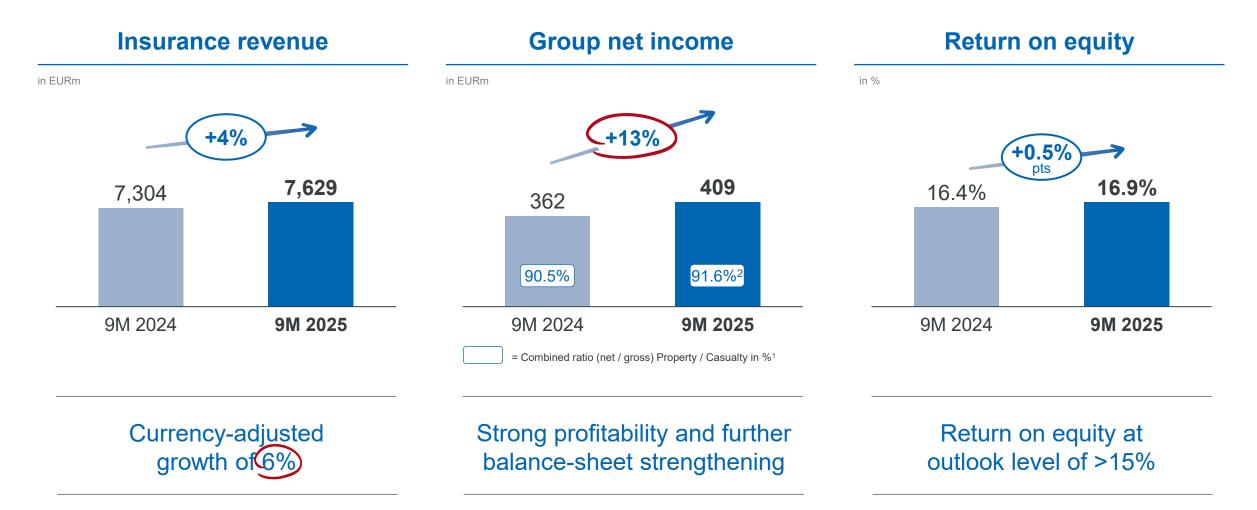


= in % of Q3 insurance revenue gross (P/C business only); 2012 – 2021 IFRS 4, 2022 – 2025 IFRS 17

Note: Definition "large loss": In excess of EUR 10m gross in either Primary Insurance or Reinsurance
1 9M delta of EUR-664m represents -2.2%pts of insurance revenue gross (P/C business only) | 2 Average excluding 2025



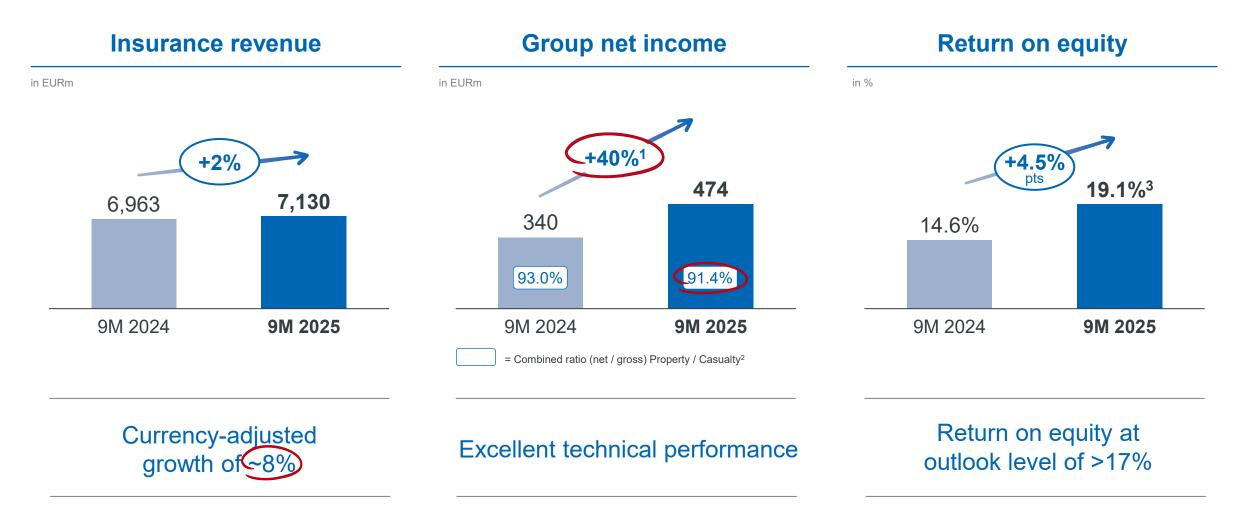
# Prudent business selection keeps profitability rising stronger than top-line



<sup>1</sup> Combined ratio (net / gross): Insurance service expenses after reinsurance divided by insurance revenue <u>before</u> reinsurance | 2 Combined ratio includes EUR 110m unutilised but booked large loss budget, which translates into 1.4%pts combined ratio effect



# Excellent technical profitability drives strong net income growth

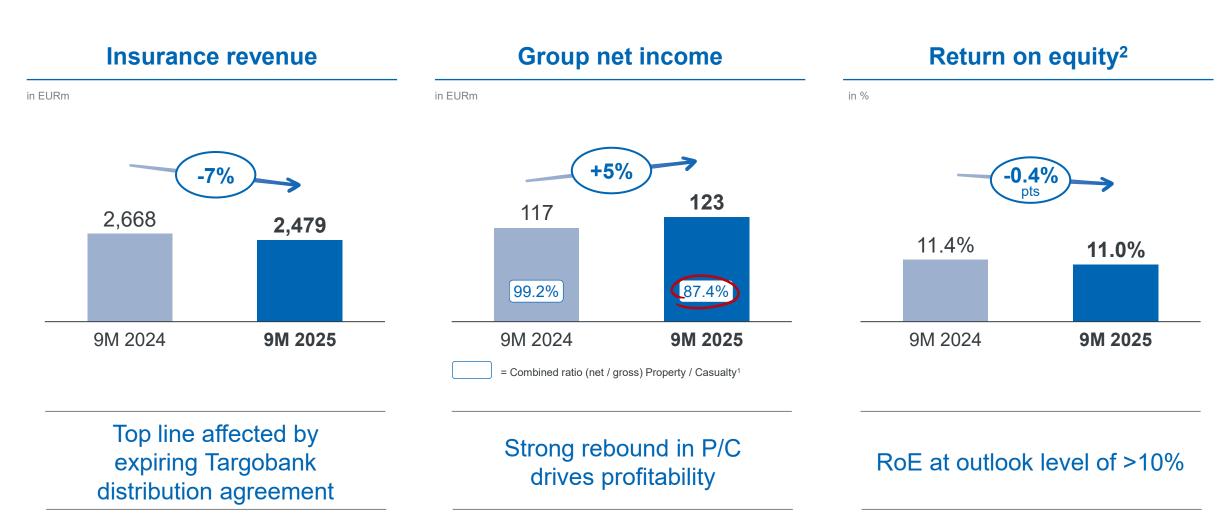


<sup>1 +25%</sup> if adjusted for additional net income from minorities buyout in Poland | 2 Combined ratio (net / gross): Insurance service expenses after reinsurance divided by insurance revenue before reinsurance revenue before revenue before re



#### 1 2 3 4

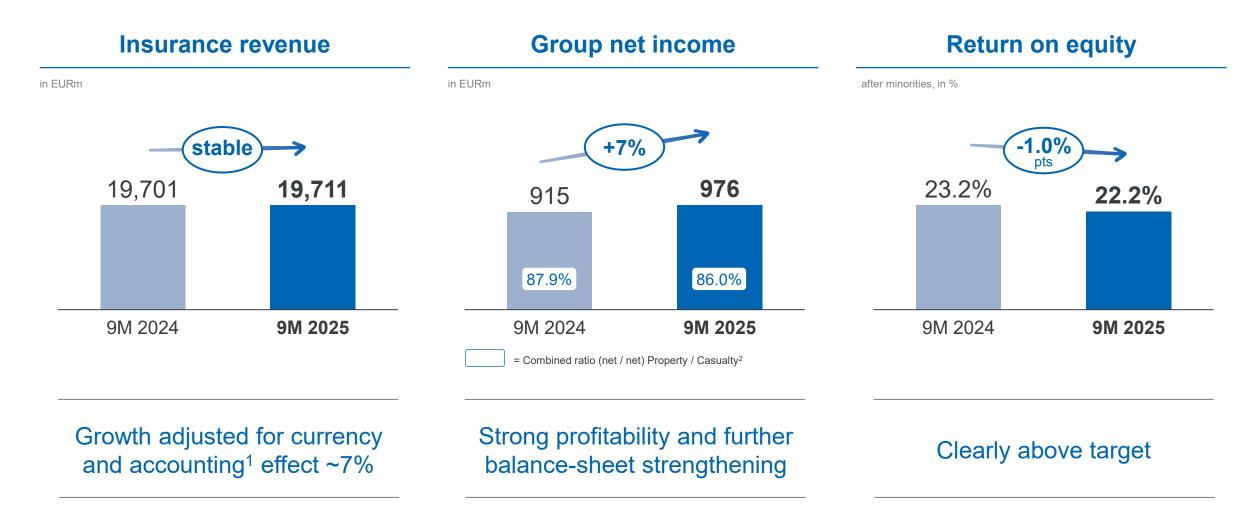
# **Profits improving with high quality**



<sup>1</sup> Combined ratio (net / gross): Insurance service expenses after reinsurance divided by insurance revenue <u>before</u> reinsurance | 2 RoE including Asset Management contribution; RoE without Asset Management contribution was 9.6% in 9M 2025 and 9.8% in 9M 2024



# Return on equity reflects strong underlying profitability



<sup>1</sup> Currency-adjusted growth: +2.1%; accounting effect relates to refinement in calculation of non-distinct investment components (NDIC) | 2 Combined ratio (net / net): Insurance service expenses after reinsurance divided by insurance revenue after reinsurance





# Agenda

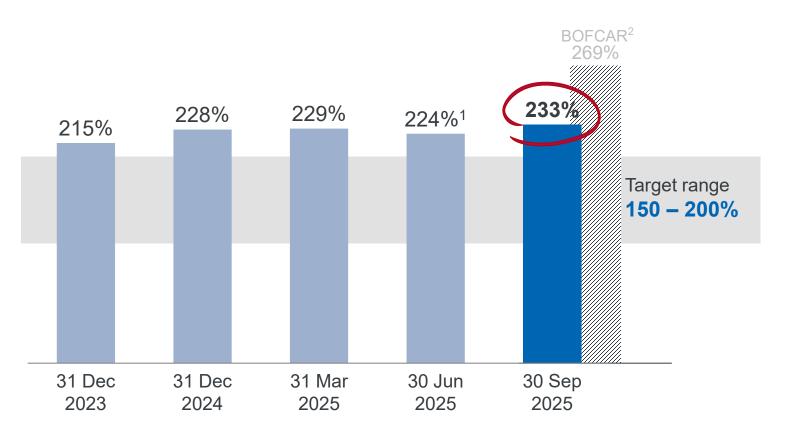
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## Strong capital generation leads to improved Solvency ratio

#### **Solvency 2 ratios**

#### **Ratings**











Note: Insurer Financial Strength Rating

Note: Solvency 2 ratio of HDI Group as the regulated entity, as of period end excluding transitional measures. Ratios are according to internal model; regulatory S2 ratios based on Article 230 (2) of Directive 2009/138/EC were 220% per 31 Dec 2024, 216% per 31 Mar 2025, 215% per 30 Jun 2025 and 220% per 30 Sep 2025. Ratios in 2025 are with full deduction of the expected dividend for financial year 2025 to be paid in 2026

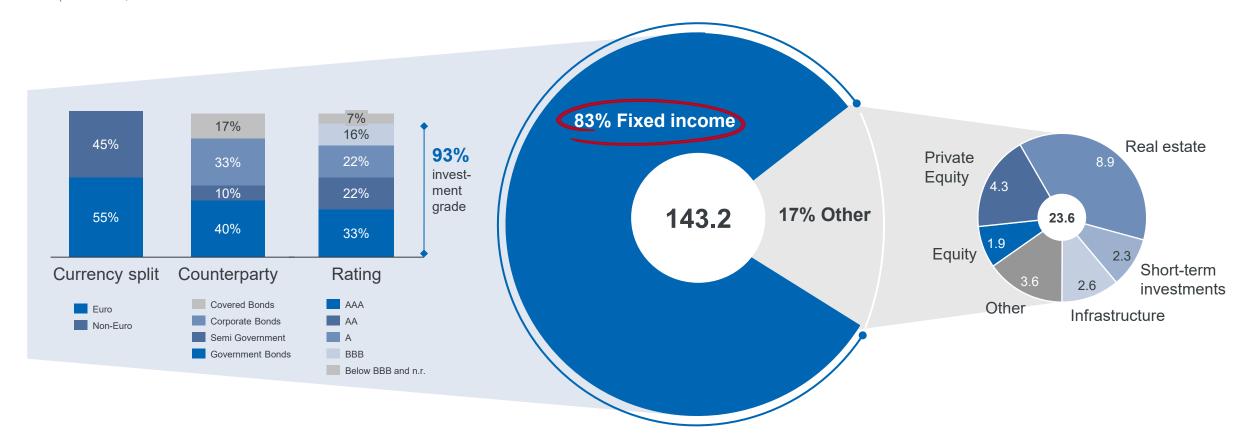
1 Repayment in June 2025 of a subordinated bond issued by Hannover Re | 2 Economic own funds excl. regulatory haircut for Hannover Re minorities and with deduction of the expected pro-rata dividend for financial year 2025 to be paid in 2026



# Our low-beta investment portfolio

#### Asset allocation<sup>1</sup>

As of 30 September 2025, in EURbn

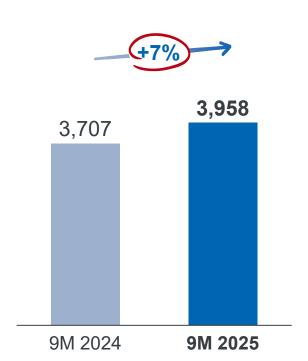


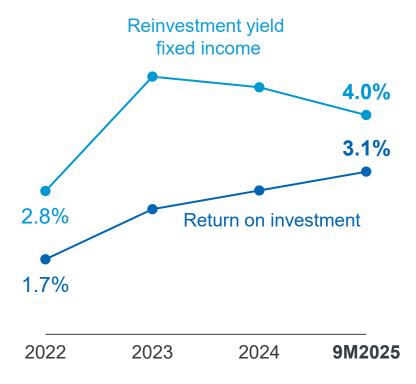
<sup>1</sup> Management view based on market values

# Investment portfolio management paying off

# Ordinary investment result Portfolio yield Net realised bond gains/losses<sup>1</sup>

EBIT, in EURm







EBIT impact, in EURm

<sup>1</sup> Net Income impact EUR -116m for 9M 2024 and EUR -163m for 9M 2025; excluding losses allocated to policy holders in German Retail Life



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## Outlook 2025 raised ...

#### **Insurance revenue**

#### **Group net income**

#### **Return on equity**

Currency-adjusted growth in %

in EURm







Mid single-digit<sup>1</sup>

>2,400

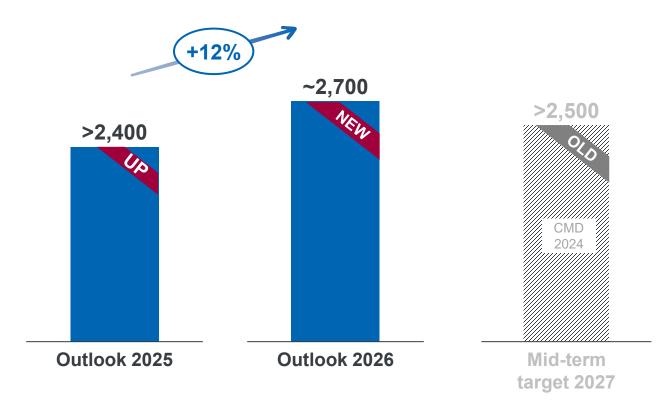
>19%

Note: Targets are subject to large losses staying within their respective annual large-loss budgets (EUR 2.8bn in 2025) as well as no occurrence of major turmoil on currency and/or capital markets 1 Adjusted for impact of refinement in NDIC calculation

# ... aiming to exceed initial outlook 2027 one year ahead of schedule

#### **Group net income outlook**

in EURm



Note: Numbers are subject to large losses staying within their respective annual large-loss budgets as well as no occurrence of major turmoil on currency and/or capital markets





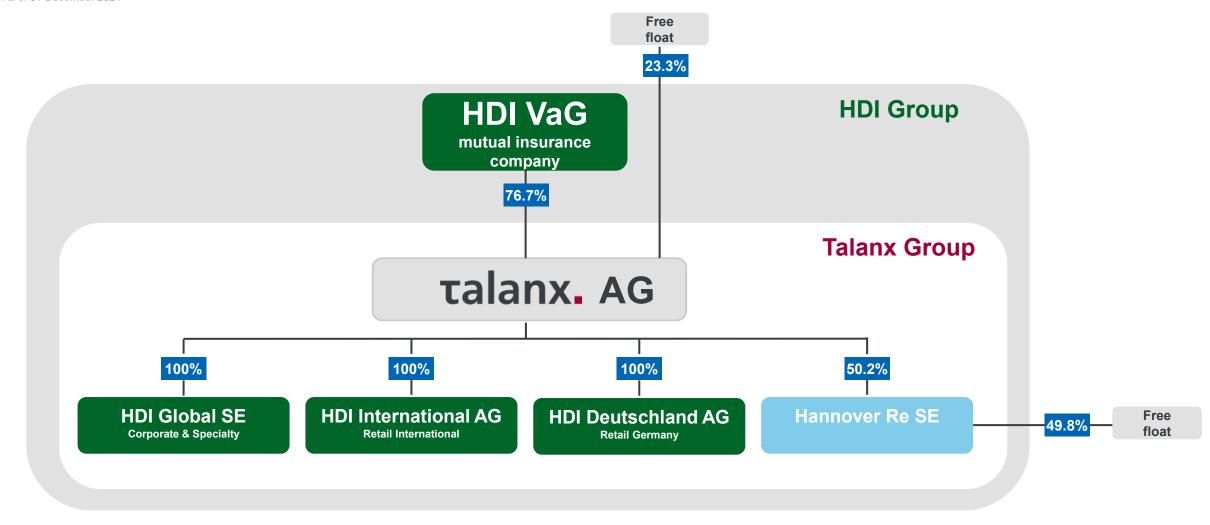
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# **Talanx ownership structure**

As of 31 December 2024





# Resiliency embedded in best estimate for P/C net claims reserves<sup>1</sup>

	In EURm				In % of net reserves					
	As of year end				As of year end					
	2022	2023	2024	2025e	2022	2023	2024	2025e		
Primary Insurance <sup>2</sup>	1,161	1,542	1,943		7.4%	8.8%	9.7%			
Reinsurance	1,378	2,057	2,523		3.6%	5.0%	5.5%			
Group <sup>3</sup>	2,643	3,704	4,692		4.9%	6.3%	7.1%			

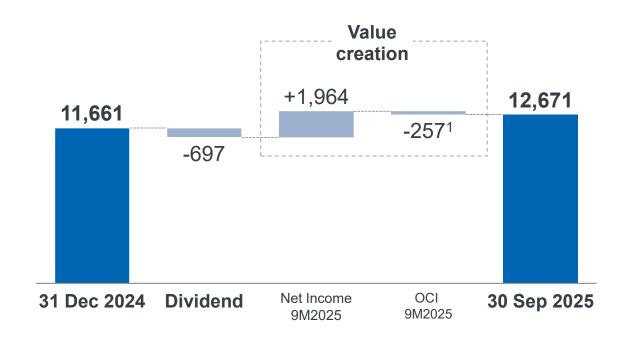
<sup>1</sup> Resiliency embedded in best estimate defined as the difference between booked P/C net reserves before taxes and minorities (based on Talanx' own best estimates) and WTW analysis, without consideration of discounting. WTW calculation based on data provided by Talanx. 2023 and 2024 figures are based on IFRS 17 without considering discounting to enable comparability with IFRS 4 figures of previous years. Further details on the WTW review can be found on page 33 | 2 "Primary Insurance" is the sum of Corporate & Specialty, Retail International and Retail Germany, excluding Talanx AG | 3 "Group" is the sum of Hannover Re, Talanx Primary Group, and Talanx AG (not consolidated)



# Strong capital generation

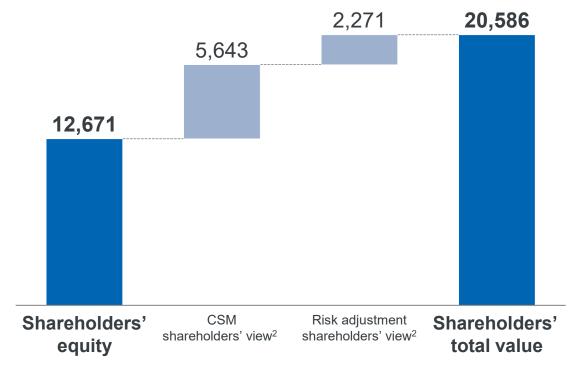
#### Shareholders' equity development

After taxes and minorities, in EURm



#### **Shareholders' capital components**

After taxes and minorities, as of 30 Sep 2025, in EURm



<sup>1</sup> including currency effect of EUR -775m | 2 Based on flat / average tax rates and minorities

# Talanx Primary Insurance and Reinsurance Contributions to net income

Net income attributable to Talanx AG shareholders, in EURm

		1	2	3	4		5		6	7	8
		Corporate & Specialty	Retail International	Retail Germany	∑ Prin Insura		Reinsu	ırance	Group Operations	Conso- lidations	Talanx Group
1	2019	103	164	133	400	39%	619	61%	<b>-</b> 97	1	923
	2020	47	160	119	326	42%	442	58%	-117	-3	648
IFRS 4	2021	143	189	161	493	45%	609	55%	-105	14	1,011
	2022	177	214	150	541	43%	707	57%	-95	19	1,172
1	2023	351	277	161	790	46%	917	54%	-87	-38	1,581
IFRS 17	2024	501	449	163	1,113	49%	1,170	51%	-318	11	1,977
	9M 2025	409	474	123	1,006	51%	976	49%	-47	29	1,964

Note: Primary Insurance is the sum of Corporate & Specialty, Retail International and Retail Germany. Percentages are calculated in percent of Group net income adjusted for Group Operations and Consolidation

# 9M 2025 and 9M 2024 results overview – Talanx Group

EURm	9M 2024	9M 2025	9M 2024 / 9M 2025
Insurance revenue (gross)	36,000	36,027	0%
Insurance service result (net)	3,745	3,980	6%
thereof Non-Life	2,630	3,088	17%
thereof Life	1,032	912	-12%
Net investment income for own risk	3,105	3,349	8%
Result from unit-linked contracts	1,476	513	-65%
Net insurance finance result before currency effects	-3,625	-2,868	21%
Net insurance finance and investment result before currency effects	956	993	4%
Net currency result	12	205	1567%
Other result	-1,036	-1,081	-4%
Operating result (EBIT)	3,677	4,096	11%
Financing costs	-170	-173	-2%
Taxes on income	-901	-921	-2%
Minority interest on profit & loss	-1,014	-1,038	-2%
Net income	1,592	1,964	23%
Earnings per share (EPS) <sup>1</sup>	6.17	7.61	1.44
Combined ratio Property / Casualty (net / gross)	91.2%	89.8%	-1.4%pts
Tax ratio	25.7%	23.5%	-2.2%pts
Return on equity	19.4%	21.5%	+2.1%pts
Return on investment for own risk	3.0%	3.1%	+0.1%-pts

<sup>1</sup> Based on: 258,228,991 shares

# 9M 2025 results overview - Segments

EURm	Corporate & Specialty		Retail International		Retail Germany		Primary Insurance		Reinsurance	
	9M 2024	9M 2025	9M 2024	9M 2025	9M 2024	9M 2025	9M 2024	9M 2025	9M 2024	9M 2025
Insurance revenue (gross)	7,304	7,629	6,963	7,130	2,668	2,479	16,935	17,238	19,701	19,711
Insurance service result (net)	692	638	550	650	270	320	1,511	1,608	2,130	2,388
Net investment income for own risk	262	385	558	675	949	955	1,769	2,015	1,473	1,371
Result from unit-linked contracts	0	0	26	18	1,450	494	1,476	513	0	0
Net insurance finance result before currency effects	-197	-238	-260	-299	-2,339	-1,308	-2,796	-1,845	-784	-1,008
Net insurance finance and investment result before currency effects	65	147	324	394	59	141	449	682	689	363
Net currency result	-29	42	16	1	-8	-53	-21	-10	32	217
Other result	-249	-276	-260	-282	-115	-162	-624	-721	-384	-454
Operating result (EBIT)	479	551	631	762	206	246	1,315	1,560	2,467	2,513
Financing costs	-8	-8	-53	-51	-1	-3	-62	-62	-95	-90
Taxes on income	-109	-134	-179	-227	-83	-116	-371	-478	-518	-411
Minority interest on profit & loss	0	0	-60	-10	-5	-4	-64	-14	-939	-1,036
Net income	362	409	340	474	117	123	818	1,006	915	976
Combined ratio Property / Casualty (net / gross)	90.5%	91.6%	93.0%	91.4%	99.2%	87.4%	92.4%	91.2%	87.9%¹	86.0% <sup>1</sup>
Return on equity	16.4%	16.9%	14.6%	19.1%	9.8%	9.6%	14.3%	16.3%	23.2%	22.2%
Return on investments for own risk	2.5%	3.3%	5.0%	5.8%	2.7%	2.7%	3.1%	3.5%	3.2%	2.8%

<sup>1</sup> Combined ratio (net/net)

# Large loss detail

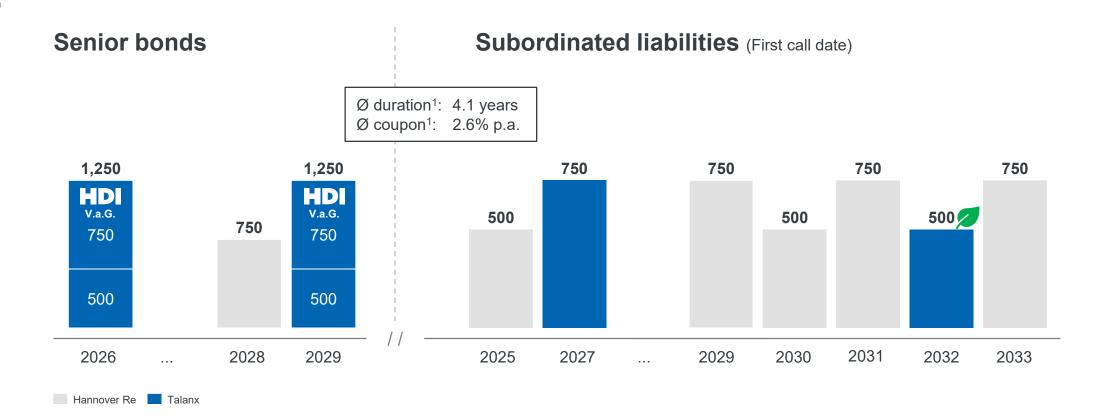
<b>Net losses</b> in EURm, 9M 2025 (9M 2024)	Corporate & Specialty	Retail International	Retail Germany	∑ Primary Insurance	Reinsurance	Group Operations	Talanx Group
TOP 10 NatCat							
Wildfire Los Angeles, USA (Jan/Feb)	10.8			10.8	614.8		625.6
Earthquake, Myanmar (Mar)					91.4		91.4
Tornados & Hail, USA (May)					50.6		50.6
Typhoon Ragasa, China (Sep)					20.0		20.0
Cyclone Alfred, Australia (Mar)	13.9			13.9			13.9
Tornadoes, USA (Mar)					11.3		11.3
Earthquake, Taiwan (Jan)					11.0		11.0
Flood, Chile (Jun)		8.5		8.5			8.5
Flood, Peru (Mar)	4.1			4.1			4.1
Sum NatCat (total)	<b>28.8</b> (145.6)	<b>8.5</b> (62.4)	<b>0.0</b> (24.8)	<b>37.4</b> (232.8)	<b>799.0</b> (1,013.9)	<b>0.0</b> (24.8)	<b>836.4</b> (1,271.4)
Sum man-made	<b>285.1</b> (167.7)	<b>8.8</b> (9.3)	<b>0.0</b> (12.1)	<b>293.9</b> (189.1)	<b>377.9</b> (290.3)	<b>14.4</b> (9.0)	<b>686.1</b> (488.4)
Total large losses	<b>313.9</b> (313.3)	<b>17.3</b> (71.6)	<b>0.0</b> (37.0)	<b>331.3</b> (421.9)	<b>1,176.9</b> (1,304.2)	<b>14.4</b> (33.8)	<b>1,522.6</b> (1,759.9)
Pro-rata large loss budget	423.5 (360.9)	37.5 (20.4)	37.5 (33.8)	498.5 (415.0)	1,635.7(1,409.4)	52.5 (52.5)	2,186.7 (1,876.9)

Note: Definition "large loss": in excess of EUR 10m gross in either Primary Insurance or Reinsurance.

# **Balanced maturity profile**

#### **Maturity profile of outstanding bonds**

in EURm



<sup>1</sup> Based on first call date



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**10 February 2026** 

18 March 2026

Preliminary FY 2025 results

FY 2025 results and annual report

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Commerzbank ODDO BHF Conference, New York

Citi's European Insurance Conference, London

UniC. & Kepler C. 25th German Corporate Conference, Frankfurt



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Microsoft Teams You can reach us also via video conference



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