

talanx.

Insurance. Investments

Results Presentation 6M 2015

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I 6M 2015 – Good half-year results

- ▶ Adjusted for currency effects, GWP increased by 6.2%. All segments contributed to this increase, mainly via organic growth
- ▶ With the realignment of its German Life business, Talanx wrote off the goodwill of €155m attributable to German Life in full. The goodwill impairment burdened the Q2 2015 net income by the same amount
- ▶ In spite of this extraordinary charge on results, Talanx achieved a Group net income of €311m in 6M 2015 (6M 2014: €381m), benefitting from an improved bottom-line result in all other segments. The EBIT on Group level was slightly ahead of the previous year's level
- ▶ End of June 2015, shareholders equity stood at €8,022 million or €31.73 per share. Despite the dividend payment of €316m, goodwill impairment and higher interest rates, this is above the FY2014 level of €7,998m (€31.64 per share).
- ▶ FY2015 net income outlook of €600-650m. The board's dividend proposal will be unaffected by the goodwill impairment and, from today's perspective, will be based on the adjusted calculation base of €755-805m

I 6M 2015 results – Key financials

Summary of 6M 2015

€m, IFRS	6M 2015	6M 2014	Change
Gross written premium	16,827	14,975	+12 %
Net premium earned	12,751	11,308	+13 %
Net underwriting result	(851)	(775)	n/m
Net investment income	2,037	1,948	+5 %
Operating result (EBIT)	1,015	1,005	+1 %
Net income after minorities	311	381	(18) %
Key ratios	6M 2015	6M 2014	Change
Combined ratio non-life insurance and reinsurance	96.4%	96.4%	0.0%pts
Return on investment	3.8%	4.0%	(0.2%pts)
Balance sheet	6M 2015	FY 2014	Change
Investments under own management	98,033	96,410	+2 %
Goodwill	1,065	1,090	(2) %
Total assets	154,901	147,298	+5 %
Technical provisions	107,357	101,109	+6 %
Total shareholders' equity	12,941	12,900	+0 %
Shareholders' equity	8,022	7,998	+0 %

Comments

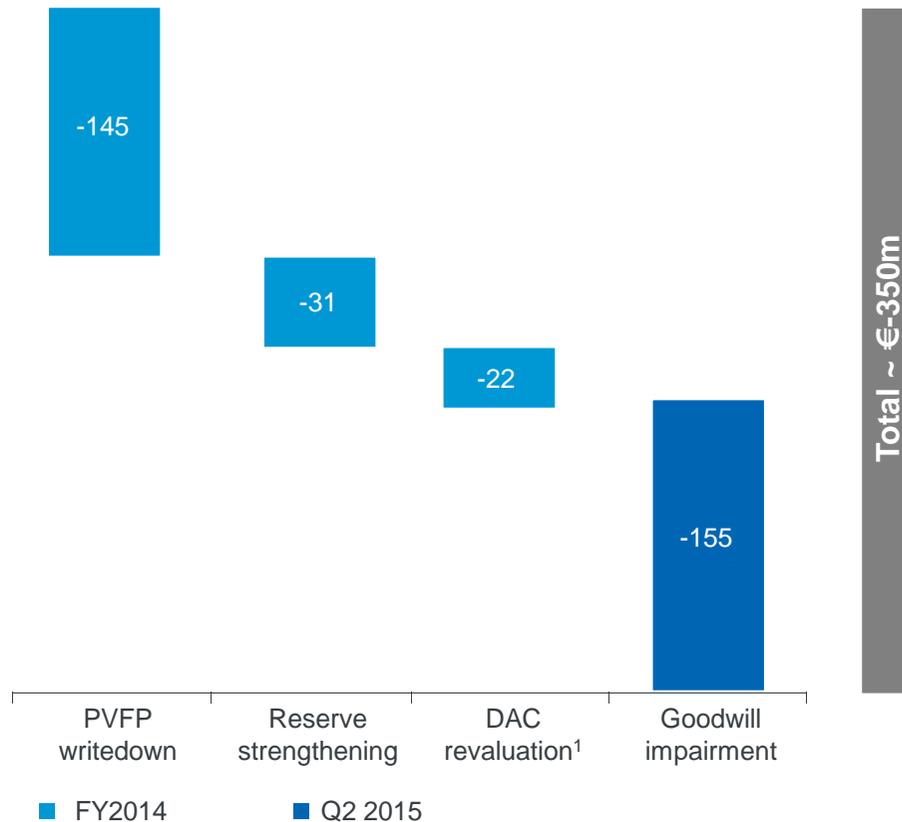
- GWP up by 12.4% y/y, supported by currency effects (currency-adj.:+6.2%) - all segments contributed to growth, highest contribution from Non-Life Reinsurance
- Combined ratio stays flat at 96.4% y/y. Slightly higher loss ratio (6M 2015: 69.6%, 6M 2014: 69.3%), predominantly due to higher man-made losses in Industrial Lines and Reinsurance segments, compensated by the improved cost ratio (6M 2015: 26.9%; 6M 2014: 27.2%)
- Ordinary investment result increased by ~€145m, mainly due to higher invested assets and currency effects; extraordinary investment result was ~€80m lower
- Bottom-line was impacted by the goodwill impairment in the German Life business (effect on EBIT and net income: €155m), partly compensated by a positive currency result in “other income”
- Shareholders' equity slightly increased ytd to €8,022m , or €31.73 per share (FY2014: €31.64) despite the impact from higher interest rates, goodwill impairment and dividend payout (€316m). Q1 2015 was higher at €34.60. Solvency I ratio at 224% (FY2014: 228%)

 Adjusting for the goodwill impairment, the bottom-line result would have been above the previous year's level



Retail Germany – Measures taken to reduce balance-sheet risk in Life

Effects on Group EBIT in FY2014/Q2 2015 (in €m)



¹ Booked in Consolidation Line

Comments

- In Q2 2015, Talanx impaired the goodwill of €155m attributable to the German life business in full
- With the specific charges taken in FY 2014, the measures to reduce balance-sheet risks from German Life add up to more than €350m
- The goodwill impairment has a Q2 2015 bottom-line impact of the same size, namely €155m; last year's EBIT charges (198m) had a bottom-line effect after taxes and minorities of €128m
- Only ~€150m of the remaining PVFPs and DACs in the German Life business for the shareholder are interest-rate-sensitive – so mark the maximum interest-related earnings risk for shareholders from intangible assets
- At current interest rate levels, we do not expect further extraordinary write-downs of Life intangibles



Balance sheet measures have materially reduced risks of future extraordinary charges in German Life

I Retail Germany – Realignment of German Life business (Overview)

	Organisational set-up	Balance-sheet Measures	Product	Costs	IT Platform
Key measures	Separation of life and non-life lines	Goodwill of €155m in German Life fully written down	Traditional products to be replaced by capital-efficient classical products in 2016; strengthen focus on biometric and payment protection insurance	~€170m investments to reduce cost base lastingly by ~€70m p.a., major part of benefit expected until 2020	Rolling out of performant HDI Life IT platform in Bancassurance
Why	New management responsibilities; also preparing for future Solvency II requirements	CGU to be split following the separation of lines	Capital-efficiency of products; providing a best-in-class product offer for our customers	Target to achieve lasting competitive advantages in Life following an extensive cost benchmarking	Exploiting synergies of scale; making use of best-practise-experience in the Division
Impact	Reducing management complexity and sharpening of operational focus	Significant reduction in balance-sheet risks	Lower capital consumption (~50%), higher expected returns for policyholders and for shareholders also due to premium guarantees at the end of the term	€70m of extra costs vs. original budget; long-term cost savings expected	State-of-the art platform for the whole line; reducing complexity and exploiting cost savings potential

 **Strengthening German Life insurance business to the benefit of policy- and shareholders**

I Large losses¹ in 6M 2015

€m, net		Primary insurance	Reinsurance	Talanx Group
Storm, USA	February 2015	0.0	11.6	11.6
Cyclone „Marcia“, Australia	February 2015	0.0	9.0	9.0
Storm „Niklas“, Germany, Switzerland, Austria	March 2015	13.5	35.4	48.9
Storm, Australia	April 2015	7.1	15.0	22.1
Total Nat Cat		20.6	71.0	91.6
Aviation		4.4	35.4	39.8
Liability		11.8	0.0	11.8
Transport		0.0	77.6	77.6
Fire / Property		128.6	13.3	141.9
Total other large losses		144.9	126.3	271.2
Total large losses		165.4	197.4	362.8
Impact on Combined Ratio (incurred)		5.5%pts	5.1%pts	5.2%pts
Total large losses 6M 2014		145.3	104.7	250.0
Impact on Combined Ratio (incurred)		5.2%pts	3.1.%pts	4.1%pts

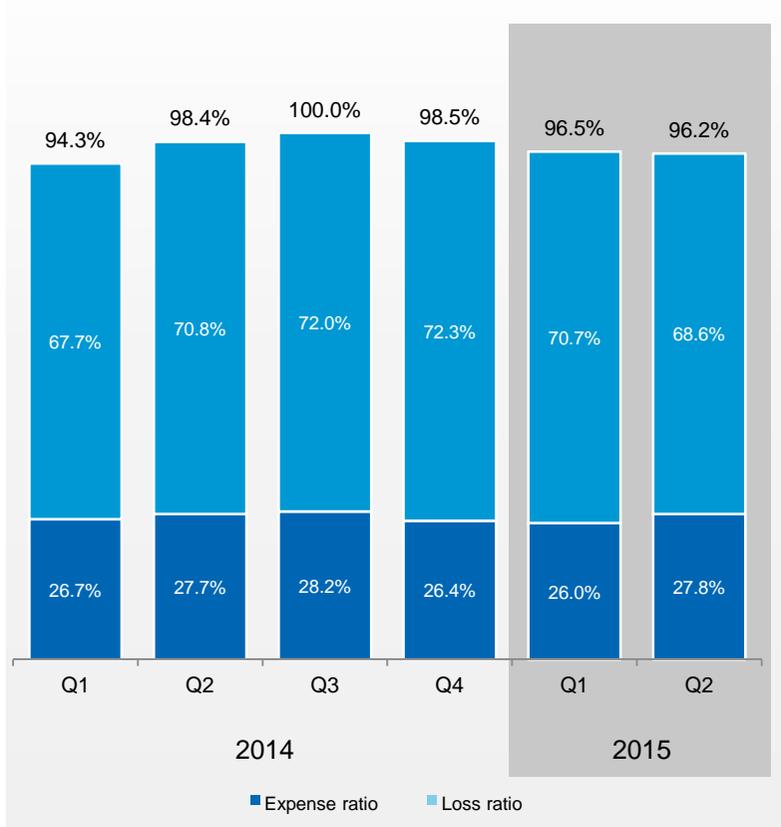
¹ Definition „large loss“: in excess of €10m gross in either Primary Insurance or Reinsurance

Note: 6M 2015 Primary Insurance large losses (net) are split as follows: Industrial Lines: €149.0m; Retail Germany: €8.4m; Retail International: €5.9m, Group Functions €2.2m

- Total large loss burden of €363m (6M 2014: €250m) - below the Group's 6M large loss budget (€439m)
- Industrial Lines is impacted by losses from man-made, mainly in Property, and by storms in Europe („Niklas“) and Australia
- In Q2 2015, Primary Insurance is slightly below the pro rata large loss budget
- Reinsurance is well below its large loss budget

I Combined ratios

Development of net combined ratio¹



Note: numbers adjusted on the basis of IAS8

Combined ratio by segment/selected carrier

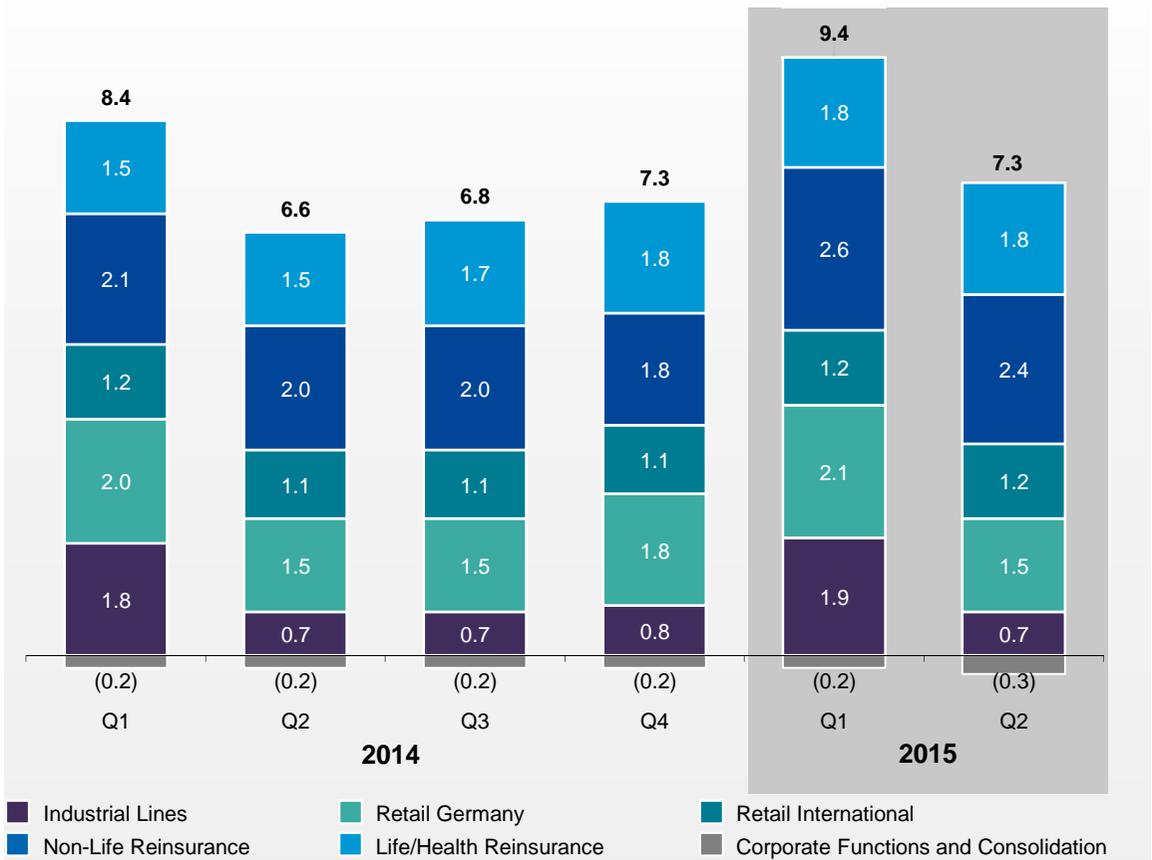
	6M 2015	6M 2014	Q2 2015	Q2 2014
Industrial Lines	98.7%	99.4%	98.6%	108.6%
Retail Germany	101.1%	101.2%	101.8%	102.1%
Retail International	95.2%	95.3%	95.7%	95.6%
HDI Seguros S.A., Brazil	98.3%	97.7%	97.4%	97.9%
HDI Seguros S.A., Mexico	90.8%	91.4%	91.1%	92.6%
TUiR Warta S.A., Poland	95.9%	94.8%	97.1%	94.6%
TU Europa S.A., Poland	84.4%	81.5%	85.4%	84.0%
HDI Sigorta A.Ş., Turkey	102.7%	104.0%	102.7%	103.7%
HDI Assicurazioni S.p.A., Italy	92.7%	95.3%	94.2%	96.0%
Non-Life Reinsurance	95.4%	95.1%	95.0%	95.7%

¹ Incl. net interest income on funds withheld and contract deposits

6M 2015 combined ratios remain well below 100% in most divisions and for most carriers

I GWP trend

GWP development (€bn)



- Q2 2015 with double-digit top-line growth (+12.6% vs. Q2 2014). Currency-adj. GWP up 5.5%
- Reinsurance and Industrial Lines main beneficiaries of currency impact
- All segments apart from Retail Germany contributed to quarterly GWP growth y/y. Retail Intern. and Reinsurance key growth drivers

▶ Double-digit GWP growth in Q2 2015, largely driven by currency impact

I Q2 2015 results – Key financials

Summary of Q2 2015

€m, IFRS	Q2 2015	Q2 2014	Change
Gross written premium	7,387	6,561	+13 %
Net premium earned	6,384	5,709	+12 %
Net underwriting result	(462)	(405)	n/m
Net investment income	1,041	938	+11 %
Operating result (EBIT)	372	451	(18) %
Net income after minorities	60	165	(64) %
Key ratios	Q2 2015	Q2 2014	Change
Combined ratio non-life insurance and reinsurance	96.2%	98.4%	(2.2%pts)
Return on investment	3.8%	3.8%	0.0%pts
Balance sheet	6M 2015	FY 2014	Change
Investments under own management	98,033	96,410	+2 %
Goodwill	1,065	1,090	(2) %
Total assets	154,901	147,298	+5 %
Technical provisions	107,357	101,109	+6 %
Total shareholders' equity	12,941	12,900	+0 %
Shareholders' equity	8,022	7,998	+0 %

Comments

- Gross written premium up by 12.6% y/y, largely driven by currency effects (currency-adj.: +5.5%); all segments apart from Retail Germany contributed to growth
- Combined ratio improved by 2.2%pts to 96.2% mainly due to lower large losses from man-made and NatCat in Primary Insurance
- Deterioration in net underwriting result is due to lower result from Life/Health Reinsurance and higher RfB contribution due to strong investment income in German Life
- Increase in investment income (+€103m) is due to both, robust ordinary investment income (+€68m) and higher realised gains (+€30m)
- EBIT and net income are affected by the impairment of the complete goodwill on German Life Primary insurance of €155m

 Adjusting for the goodwill impairment, Q2 2015 bottom-line result reached remarkable €215m

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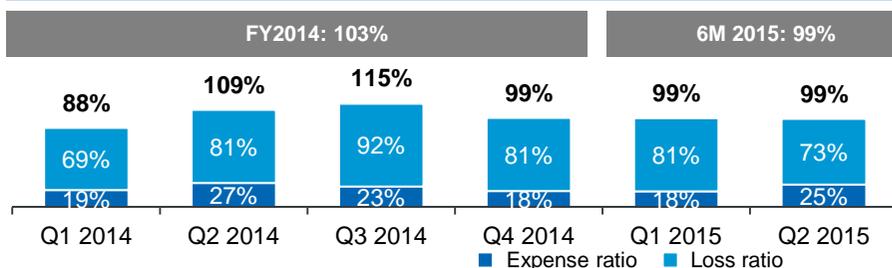
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Mid-term Target Matrix

6M 2015 Additional Information

P&L for Industrial Lines

€m, IFRS	6M 2015	6M 2014	Δ	Q2 2015	Q2 2014	Δ
Gross written premium	2,625	2,497	+5%	736	734	+0%
Net premium earned	1,021	927	+10%	503	519	(3%)
Net underwriting result	13	6	+117%	7	(45)	n/m
Net investment income	113	151	(25%)	60	79	(24%)
Operating result (EBIT)	142	141	+1%	70	36	+94%
Group net income	97	89	+9%	50	21	+138%
Return on investment (annualised)	3.0%	4.3%	(1.3%)pts	3.1%	4.5%	(1.4%)pts

Combined ratio¹

¹Incl. net interest income on funds withheld and contract deposits

Comments

- 6M 2015 GWP grew by 5.1% y/y, supported by currency effects (currency-adj.:+1.1%). In Q2 2015, GWP grew by 0.4% (currency-adj.: -5.4%); increase in international business (e.g. North America), partly compensated by profitability measures in Germany at the expense of the business volume
- Retention rate reached 52.7% in 6M 2015 (FY2014: 50.9%; 6M 2014: 53.6%)
- Combined ratio in Q2 2015 remains below the 99% level. Large losses of €65m (mainly in Property, Liability and from a hail storm in Australia) in line with pro rata large loss budget
- Decline in 6M 2015 investment result due to lower realised capital gains. Ordinary investment result is slightly up

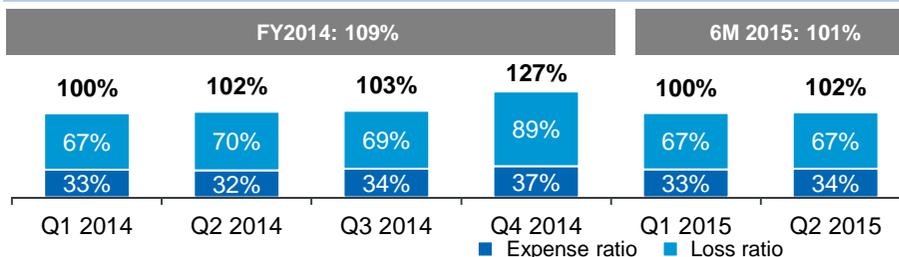
Underlying operating performance improved

II Segments – Retail Germany

P&L for Retail Germany

€m, IFRS	6M 2015	6M 2014	Δ	Q2 2015	Q2 2014	Δ
Gross written premium	3,668	3,563	+3%	1,533	1,536	(0%)
of which Life	2,680	2,536	+6%	1,307	1,317	(1%)
of which Non-Life	989	1,027	(4%)	226	219	+3%
Net premium earned	2,790	2,613	+7%	1,342	1,326	+1%
Net underwriting result	(840)	(808)	n/m	(447)	(378)	n/m
of which Life	(832)	(801)	n/m	(441)	(371)	n/m
of which Non-Life	(8)	(7)	n/m	(6)	(7)	n/m
Net investment income	948	937	+1%	504	436	+16%
Operating result (EBIT)	(60)	96	n/m	(117)	43	n/m
Group net income	(104)	57	n/m	(139)	28	n/m
Return on investment (annualised)	4.1%	4.4%	(0.3%)pts	4.3%	4.0%	+0.3%pts

Combined ratio¹



¹Incl. net interest income on funds withheld and contract deposits

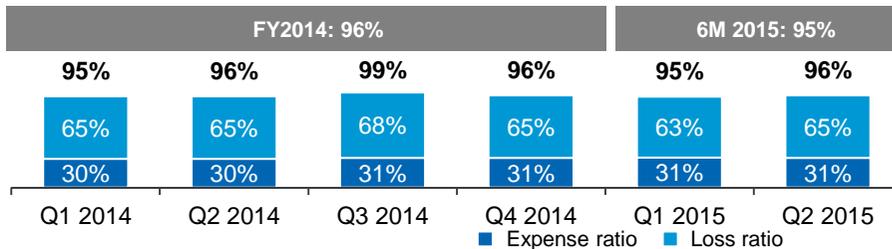
Comments

- GWP in Life in 6M 2015 up by 5.7% y/y, predominantly due to front-loaded higher single-premium business in Q1 2015. In Non-Life, GWP declined by 3.7% in 6M 2015, however, Q2 2015 GWP increased by 3.5%, also on the back of higher premiums per contract
- Net underwriting result declined on a y/y basis. In Q2 2015, this is mainly due to an increased RfB contribution on the back of a higher investment result. Ordinary investment result increased. Higher realized capital gains were generated to finance ZZR
- 6M 2015 ZZR allocation – according to HGB – of €220m (Q2 2015: €111m). Total ZZR stock expected to rise to €1.5bn until FY2015
- Q2 2015 saw the writedown of the complete goodwill (€155m) attributable to the Life insurance business with an effect of €155m on EBIT as well as on net income level

▶ Adjusting for the goodwill impairment in Life, results in line with previous year

P&L for Retail International

€m, IFRS	6M 2015	6M 2014	Change	Q2 2015	Q2 2014	Change
Gross written premium	2,392	2,255	+6%	1,186	1,091	+9%
of which Life	730	827	(12%)	346	371	(7%)
of which Non-Life	1,662	1,428	+16%	840	720	+17%
Net premium earned	1,903	1,912	(0%)	942	929	+1%
Net underwriting result	19	14	+36%	11	5	+120%
of which Life	(43)	(40)	n/m	(18)	(21)	n/m
of which Non-Life	62	54	+15%	29	26	+11%
Net investment income	167	156	+7%	87	81	+7%
Operating result (EBIT)	127	123	+3%	71	62	+15%
Group net income	78	75	+4%	44	36	+22%
Return on investment (annualised)	4.3%	4.8%	(0.5%)pts	4.4%	4.8%	(0.4%)pts

Combined ratio¹

¹Incl. net interest income on funds withheld and contract deposits

Comments

- 6M GWP growth of 6.1% y/y (currency-adj. +5.9%) with improving growth momentum in Q2 2015 (+8.7%), supported by currency effects (currency-adj.: +8.2%)
- Double-digit GWP growth in local terms in motor lines, e.g. in Brasil, Mexico and Turkey continued; strong Life business at Warta/Poland. Decline in single-premium Life business in Italy and at TU Europa
- Magallanes/Chile² contributed ~€100m GWP and ~€8m EBIT in 6M 2015 (Q2 2015: €71m GWP, €6m EBIT)
- 6M 2015 combined ratio of 95.2% at strong previous year level (6M 2014: 95.3). Higher commissions resulting from portfolio diversification are compensated by initial consolidation effects in Chile and a positive run-off result in Italy
- Improved investment result from higher interest rate level in Brasil and higher asset base, e.g. in Life business
- Turkey contributes about €2.6m EBIT to 6M 2015 (Q2 2015: €1.7m)

² Consolidated from 13 February 2015



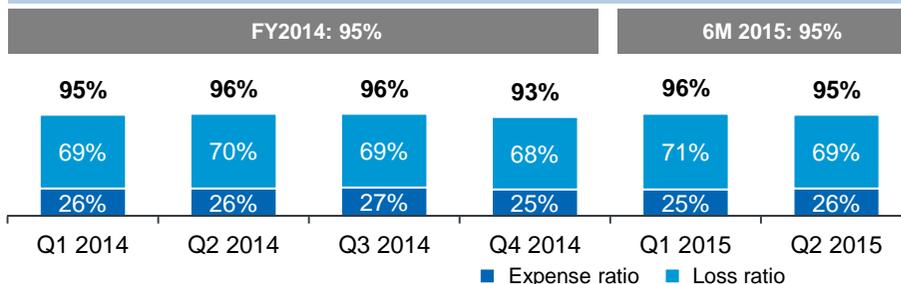
Strong profitable growth in all Retail International core markets continues

II Segments – Non-Life Reinsurance

P&L for Non-Life Reinsurance

€m, IFRS	6M 2015	6M 2014	Change	Q2 2015	Q2 2014	Change
Gross written premium	4,972	4,078	+22%	2,355	1,970	+20%
Net premium earned	3,894	3,370	+16%	2,012	1,739	+16%
Net underwriting result	167	156	+7%	94	70	+34%
Net investment income	437	412	+6%	238	201	+18%
Operating result (EBIT)	616	533	+16%	336	247	+36%
Group net income	206	165	+25%	119	70	+70%
Return on investment (annualised)	3.0%	3.2%	(0.2%)pts	3.1%	3.1%	(0.0%)pts

Combined ratio¹



¹Incl. net interest income on funds withheld and contract deposits

Comments

- 6M 2015 GWP up by 21.9% y/y (adjusted for currency effects: +10.0%), mainly from Specialty lines, US, Asia as well as agro. Q2 2015 GWP grew by 19.5% y/y (adjusted for currency effects: +6.3%)
- Major losses of €197m (5.1% of net premium earned) below budget of €294m for 6M 2015
- Conservative reserving policy unchanged
- Favorable development of ordinary investment income
- Improved other income and expenses driven by positive currency effects
- 6M 2015 EBIT margin² of 15.8% (6M 2014: 15.8%) well above target

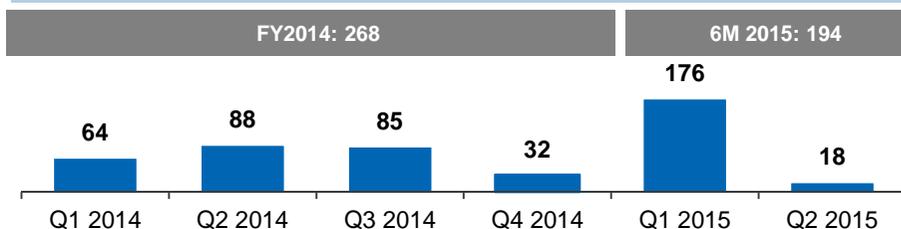
² EBIT margins reflect a Talanx Group view

Favourable underwriting result in a competitive environment

P&L for Life/Health Reinsurance

€m, IFRS	6M 2015	6M 2014	Change	Q2 2015	Q2 2014	Change
Gross written premium	3,615	2,987	+21%	1,831	1,470	+25%
Net premium earned	3,125	2,469	+27%	1,575	1,188	+33%
Net underwriting result	(216)	(147)	n/m	(131)	(60)	n/m
Net investment income	366	299	+22%	147	147	(0%)
Operating result (EBIT)	194	152	+28%	18	88	(80%)
Group net income	69	57	+21%	4	35	(89%)
Return on investment	4.7%	4.0%	+0.7%pts	2.5%	4.0%	(1.2%)pts

EBIT (€m)



¹ EBIT margin reflects a Talanx Group view

Comments

- 6M 2015 GWP up by 21.0% (adjusted for currency effects: +8.9%), mainly from Emerging Markets, Australia and longevity BATs. Q2 2015 GWP grew by 24.6% y/y (adjusted for currency effects: +10.5%)
- Technical result from US mortality and French branch below expectation
- Ordinary investment income higher due to positive one-off from termination fee for Financial Solutions treaty
- Improved other income and expenses driven by positive currency effects
- 6M 2015 EBIT margin¹ of 6.2% (6M 2014: 6.2%) for the segment. Financial Solutions and Longevity business above their margin targets



Attractive premium growth and significantly improved earnings

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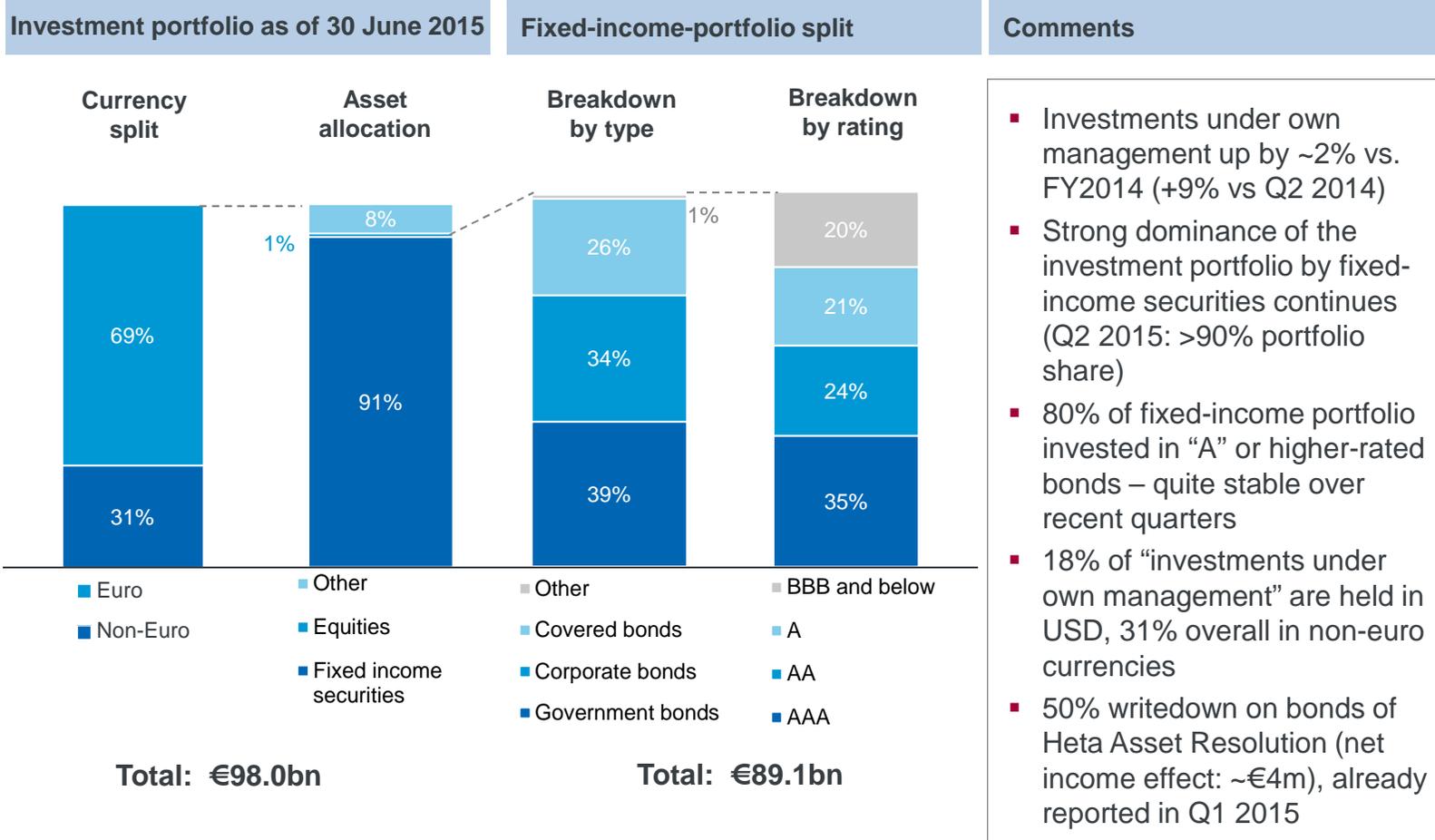
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Mid-term Target Matrix

6M 2015 Additional Information



Investments – Breakdown of investment portfolio



Conservative investment style remains unchanged - fixed-income securities dominate portfolio



Net investment income

Net investment income Talanx Group

€m, IFRS	6M 2015	6M 2014	Change	Q2 2015	Q2 2014	Change
Ordinary investment income	1,700	1,555	+9%	857	790	+9%
thereof current investment income from interest	1,456	1,438	+1%	727	722	+1%
thereof profit/loss from shares in associated companies	7	6	+12%	2	2	+22%
Realised net gains on investments	344	304	+13%	167	94	+77%
Write-ups/write-downs on investments	(95)	(16)	n/m	(20)	(7)	n/m
Unrealised net gains/losses on investments	0	41	(100%)	(5)	25	n/m
Investment expenses	(104)	(103)	n/m	(54)	(48)	n/m
Income from investments under own management	1,844	1,781	+4%	946	854	+11%
Income from investment contracts	4	2	+67%	2	2	(2%)
Interest income on funds withheld and contract deposits	189	165	+14%	94	81	+15%
Total	2,037	1,948	+5%	1,041	938	+11%

¹ Already reported for Q1 2015

Comments

- Ordinary investment income benefitted also from some structured sourcing of illiquidity spreads and an one-off payment following a withdrawal from a US transaction in Life & Health Reinsurance (~€40m)¹
- Current investment income from interest up €18m y/y, mainly due to higher asset base and currency effects
- Realised investment net gains of €344m include realisations in Retail Germany to finance ZZR (allocation according to HGB in 6M 2015: €220m; Q2 2015:€111m)
- Writedowns include a 50% impairment of the bond position in Heta Asset Resolution (mid double-digit €m amount)¹
- Impact from results in reinsurance derivatives in 6M 2015: ModCo: €-6m (6M 2014: €+5m) and inflation swaps: €-14m (€+5m); in Q2 2015: ModCo: €-6m (Q2 2014: €+3m) and inflations swaps: €+1m (Q2 2014: €+6m)

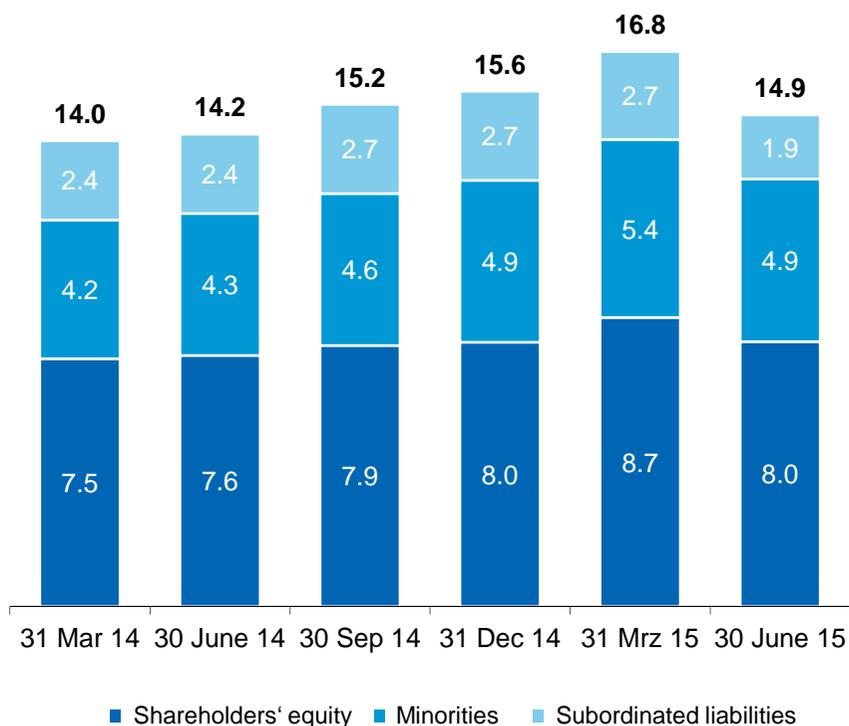


6M 2015 ROI reached 3.8% - well on track to reach 2015 outlook of “more than 3.0%”



Equity and capitalisation – Our equity base

Capital breakdown (€bn)



Note: Figures adjusted due to IAS8

Comments

- End of June 2015, shareholders equity stood at €8,022 million or €31.73 per share. Despite the dividend payment of €316m, goodwill impairment and higher interest rates, this is above the FY2014 level of €7,998m (€31.64 per share). Shareholders' equity is down ~€700m or 8% vs. Q1 2015
- Book value per share stands at €31.73 (FY2014: €31.64), while NAV per share is €27.42 (€27.33) end of June 2015
- Neither book value per share nor NAV contain off-balance sheet reserves. These amount to ~€400m (see next page), or €1.58 per share (shareholder share only). This adds up to an adjusted book value of €33.31 per share

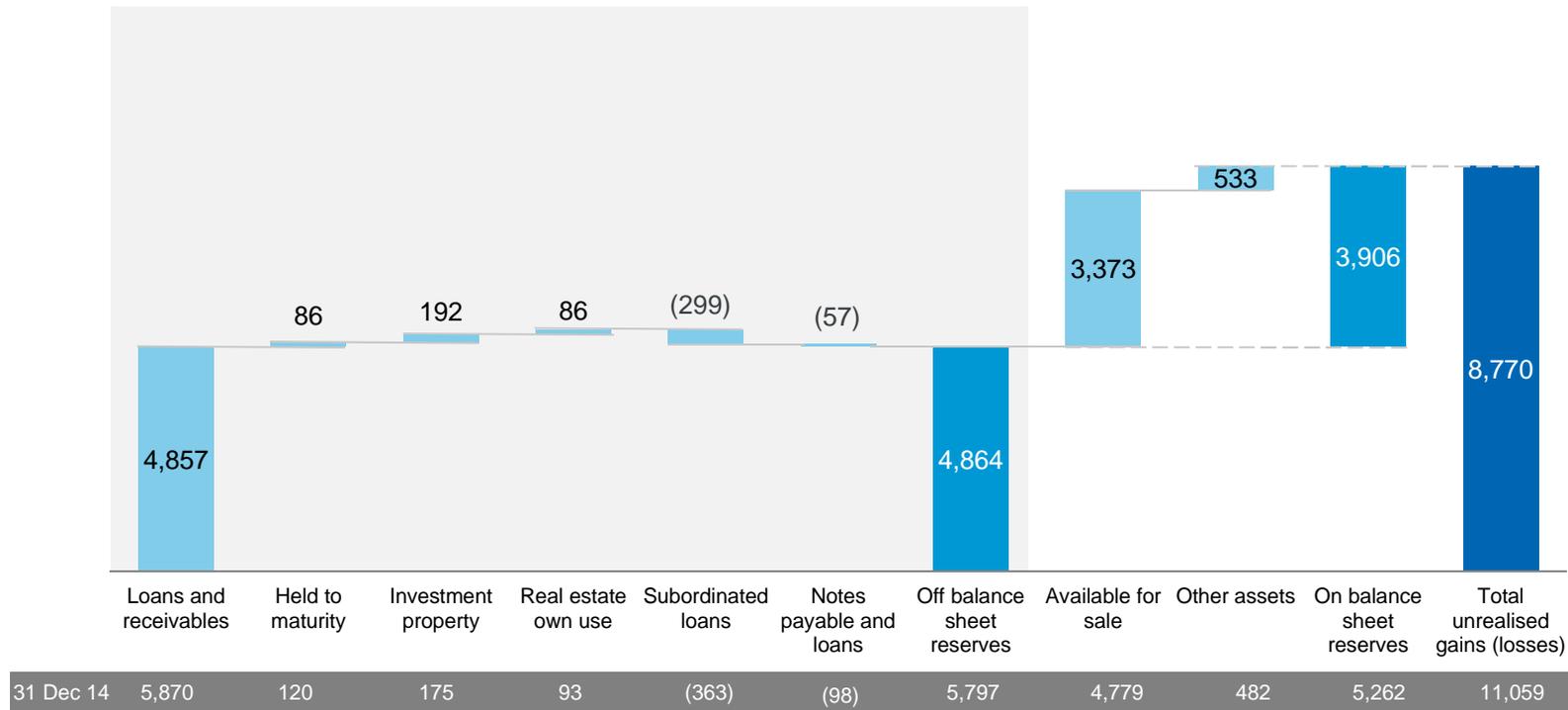


Shareholders' equity down vs. Q1 2015 and marginally up vs. FY2014



Equity and capitalisation – Unrealised gains

Unrealised gains and losses (off and on balance sheet) as of 30 June 2015 (€m)



Δ market value vs. book value

Note: Differences due to rounding error may occur



Off-balance sheet reserves of ~€4.9bn – about €400m (€1.58 per share) attributable to shareholders (net of policyholders, taxes & minorities)

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V Outlook for Talanx Group 2015¹

Gross written premium ²	+ 1-3%
Return on investment	> 3.0%
Group net income ³	€600 - 650m
Return on equity	7-8%
Dividend payout ratio ⁴	35-45% target range

¹ The targets are based on an increased large loss budget of €290m (from €185m in 2014) in Primary Insurance

² On divisional level, Talanx expects gross written premium growth of +2-5% in Industrial Lines, -5% premium decline in Retail Germany, +4-8% premium growth in Retail International and moderate growth in Reinsurance

³ Taking the impairment loss of goodwill into account, Talanx is expecting a Group net income of between €600m and €650m for FY2015

⁴ The Board of Management's proposed dividend for FY2015 will remain unaffected by the goodwill impairment. From today's perspective, it will thus be based on an as-if IFRS net income of between €755m and €805m



Targets are subject to no large losses exceeding budget (cat), no turbulences on capital markets (capital), and no material currency fluctuations (currency)

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A Mid-term Target Matrix

Segments	Key figures	Strategic targets (2015 - 2019)	
Group	Gross premium growth ¹	3 - 5%	
	Return on equity	≥ 750 bps above risk free ²	
	Group net income growth	mid single-digit percentage growth rate	
	Dividend payout ratio	35 - 45%	
	Return on investment	≥ risk free + (150 to 200) bps ²	
Primary Insurance	Industrial Lines	Gross premium growth ¹	3 - 5%
		Retention rate	60 - 65%
	Retail Germany	Gross premium growth	≥ 0%
	Retail International	Gross premium growth ¹	≥ 10%
	Combined ratio ³	~ 96%	
		EBIT margin ⁴	~ 6%
Non-Life Reinsurance⁷	Gross premium growth ⁶	3 - 5%	
	Combined ratio ³	≤ 96%	
	EBIT margin ⁴	≥ 10%	
Life & Health Reinsurance⁷	Gross premium growth ¹	5 - 7%	
	Average value of New Business (VNB) after minorities ⁵	> € 90m	
	EBIT margin ⁴ financing and longevity business	≥ 2%	
	EBIT margin ⁴ mortality and health business	≥ 6%	

¹ Organic growth only; currency-neutral

² Risk-free rate is defined as the 5-year rolling average of the 10-year German government bond yield

³ Talanx definition: incl. net interest income on funds withheld and contract deposits

⁴ EBIT/net premium earned, ⁵ Reflects Hannover Re target of at least €180m

⁶ Average throughout the cycle; currency-neutral, ⁷ Targets reflect Hannover Re's targets for 2015-2017 strategy cycle

Note: growth targets are based on 2014 results. Growth rates, combined ratios and EBIT margins are average annual targets

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6M 2015 Additional Information - Segments

	Industrial Lines			Retail Germany			Retail International		
€m, IFRS	6M 2015	6M 2014	Change	6M 2015	6M 2014	Change	6M 2015	6M 2014	Change
P&L									
Gross written premium	2,625	2,497	+5%	3,668	3,563	+3%	2,392	2,255	+6%
Net premium earned	1,021	927	+10%	2,790	2,613	+7%	1,903	1,912	(0%)
Net underwriting result	13	6	+130%	(840)	(808)	n/m	19	14	+39%
Net investment income	113	151	(25%)	948	937	+1%	167	156	+7%
Operating result (EBIT)	142	141	+1%	(60)	96	(163%)	127	123	+3%
Net income after minorities	97	89	+9%	(104)	57	(282%)	78	75	+4%
Key ratios									
Combined ratio non-life insurance and reinsurance	98.7%	99.4%	(0.7%pts)	101.1%	101.2%	0.1%pts	95.2%	95.3%	(0.1%pts)
Return on investment	3.0%	4.3%	(1.3%pts)	4.1%	4.4%	(0.3%pts)	4.3%	4.8%	(0.5%pts)

Note: Differences due to rounding may occur

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6M 2015 Additional Information - Segments (continued)

	Non-Life Reinsurance			Life and Health Reinsurance			Group		
€m, IFRS	6M 2015	6M 2014	Change	6M 2015	6M 2014	Change	6M 2015	6M 2014	Change
P&L									
Gross written premium	4,972	4,078	+22%	3,615	2,987	+21%	16,827	14,975	+12%
Net premium earned	3,894	3,370	+16%	3,125	2,469	+27%	12,751	11,308	+13%
Net underwriting result	167	156	+7%	(216)	(147)	n/m	(851)	(775)	n/m
Net investment income	437	412	+6%	366	299	+23%	2,037	1,948	+5%
Operating result (EBIT)	616	533	+15%	194	152	+28%	1,015	1,005	+1%
Net income after minorities	206	165	+25%	69	57	+22%	311	381	(19%)
Key ratios									
Combined ratio non-life insurance and reinsurance	95.4%	95.1%	0.3%pts	---	---	---	96.4%	96.4%	0.0%pts
Return on investment	3.0%	3.2%	(0.2%pts)	4.7%	4.0%	0.7%pts	3.8%	4.0%	(0.2%pts)

Note: Differences due to rounding may occur

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6M 2015 Additional Information – GWP of main risk carriers

Retail Germany

GWP, €m, IFRS	6M 2015	6M 2014	Change
Non-life Insurance	989	1,027	(4%)
HDI Versicherung AG	919	957	(4%)
Life Insurance	2,680	2,536	+6%
HDI Lebensversicherung AG	1,057	1,084	(2%)
neue leben Lebensversicherung AG ¹	648	485	+34%
TARGO Lebensversicherung AG	508	480	+6%
PB Lebensversicherung AG	400	388	+3%
Total	3,669	3,563	+3%

¹ Talanx ownership 67.5%

² Talanx ownership of 75.74%

³ Talanx ownership 50% + 1 share

Numbers for main carriers represent data entry values, fully consolidated

Retail International

GWP, €m, IFRS	6M 2015	6M 2014	Change
Non-life Insurance	1,662	1,428	+16%
HDI Seguros S.A., Brazil	433	404	+7%
TUiR Warta S.A. ² , Poland	461	438	+5%
TU Europa S.A. ³ , Poland	88	89	(1%)
HDI Assicurazioni S. p. A., Italy (P&C)	177	171	+4%
HDI Seguros S.A. De C.V., Mexico	122	80	+49%
HDI Sigorta A.Ş., Turkey	128	99	+29%
Life Insurance	730	827	(12%)
TU Warta Zycie S.A., Poland ²	209	105	+99%
TU Europa Zycie, Poland ³	88	108	(19%)
Open Life ³	10	8	+25%
HDI Assicurazioni S. p. A., Italy (Life)	242	416	(42%)
Total	2,392	2,255	+6%

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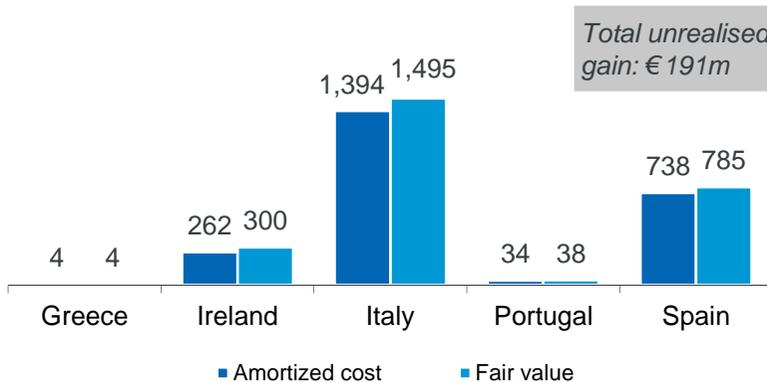
Q2 2015 Additional Information – Details on GIIPS exposure

Total GIIPS exposure (30 June 2015)

€m	Government bonds		Corporate bonds				Total
	Sovereign	Semi-Sovereign	Financial	Corporate	Covered	Other	
Greece	4	-	-	-	-	-	4
Ireland	300	-	32	69	547	374	1,321
Italy	1,495	-	445	694	890	-	3,523
Portugal	38	-	5	27	-	-	70
Spain	785	518	231	419	367	-	2,319
Total	2,622	518	713	1,209	1,803	374	7,238

Details on sovereign exposure in €m

Total: €2,432m (amortized cost), €2,622m (fair value)



Comments

- Total GIIPS exposure incl. private sector assets at ~4.7% of total assets (30.12.2014:~4.8%)
- GIIPS sovereign exposure at 1.7% of total assets (Q2 2014: 1.8%, FY2014: 1.8%)
- Total unrealised gains up down by ~€30m vs. Q2 2014 and ~€190m since FY 2014, predominantly on the back of recent increase of interest rate levels in Europe

GIIPS sovereign exposure rather stable at ~1.7% of total assets

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